

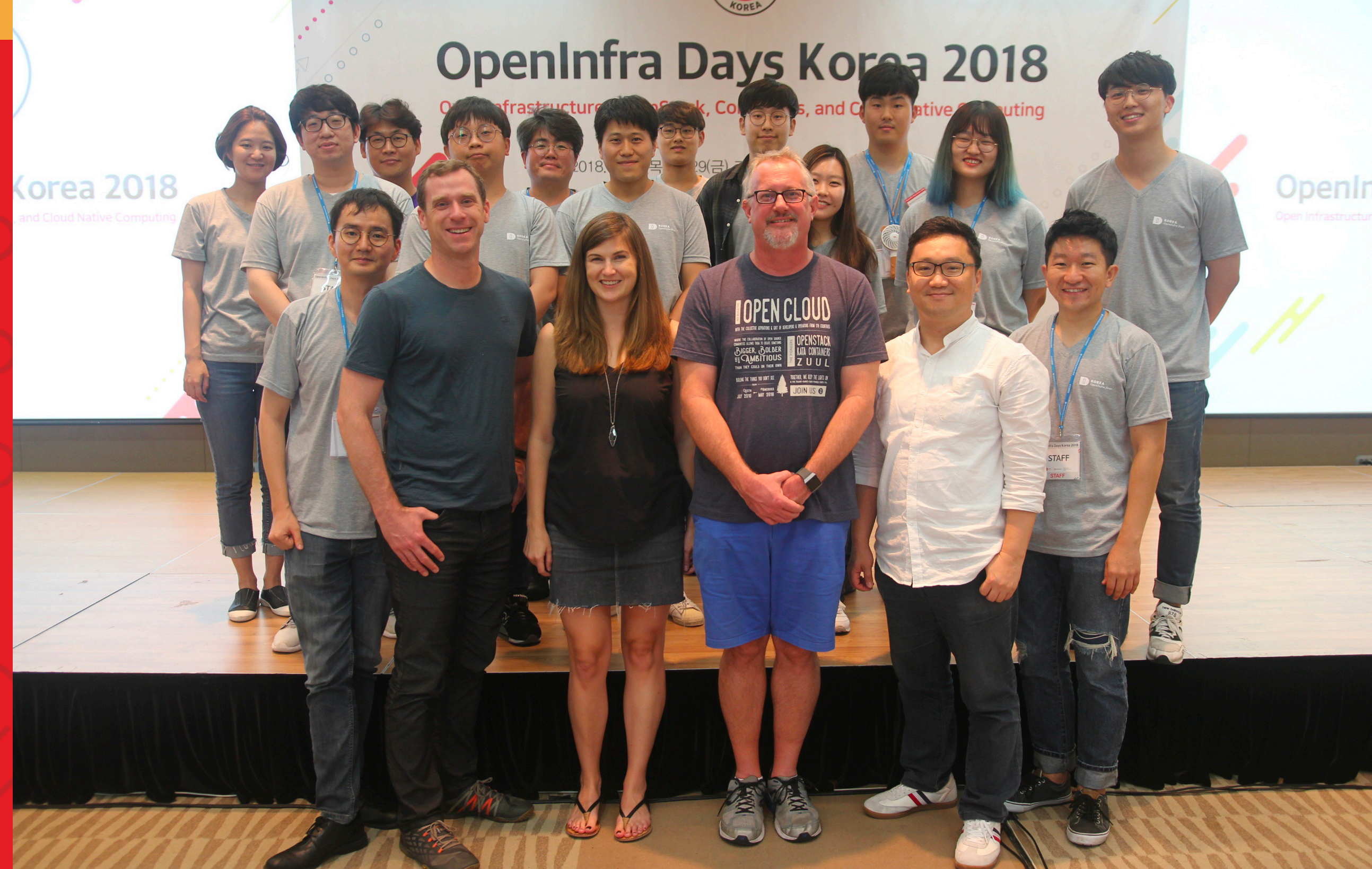


JIMMY MCARTHUR

@JIMMYMCARTHUR

SR MANAGER BUSINESS DEVELOPMENT
OPENINFRA FOUNDATION

WE ARE OPENINFRA



BERLIN SUMMIT RECORDING

IS LIVE!



WATCH SESSIONS RECORDING ON

bit.ly/BerlinSummit22



 **SU** SUPERUSER

AWARDS



**ANT
GROUP**



OVHcloud

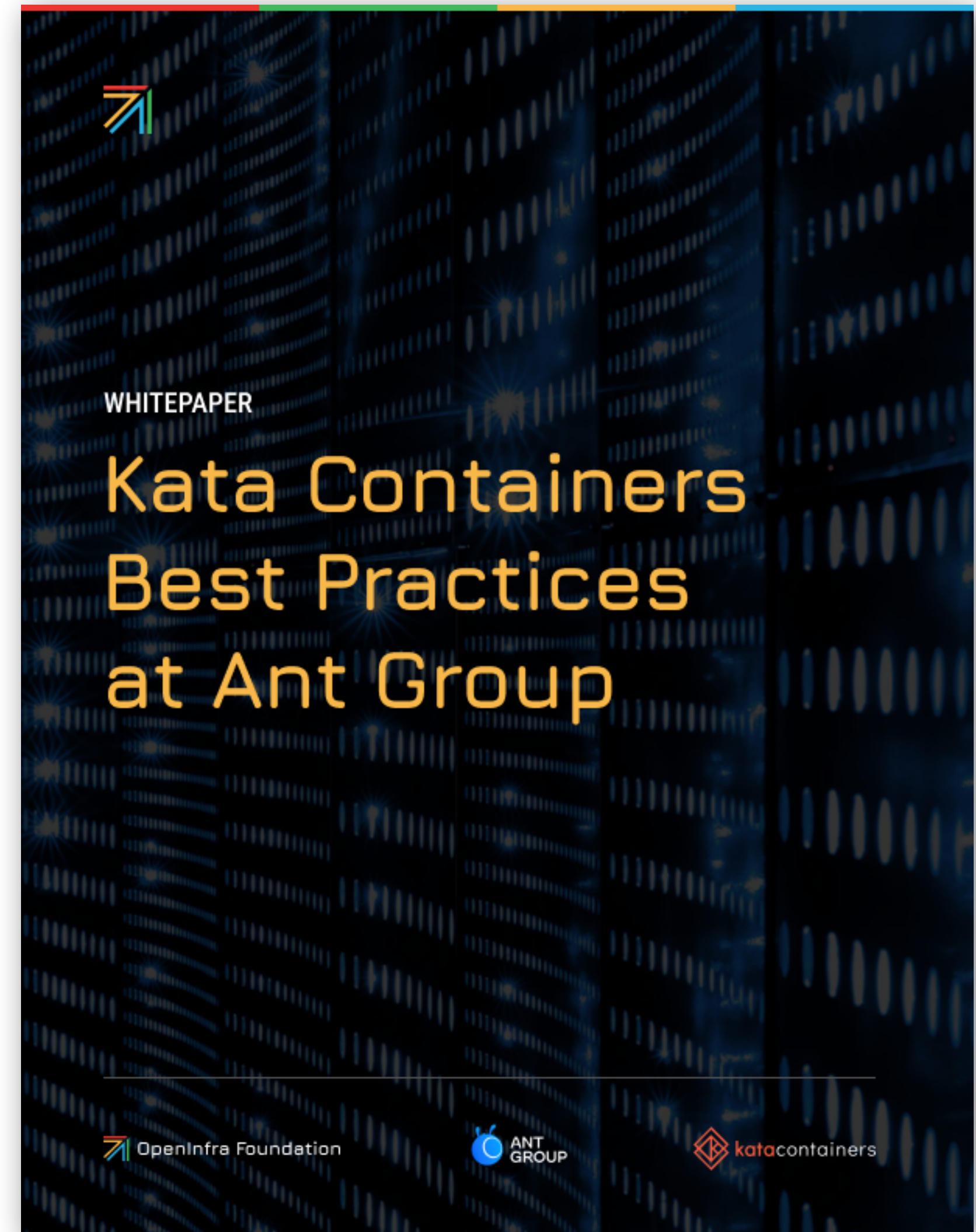


JUST RELEASED

WHITEPAPER

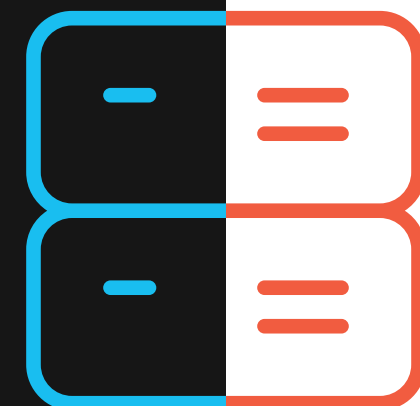
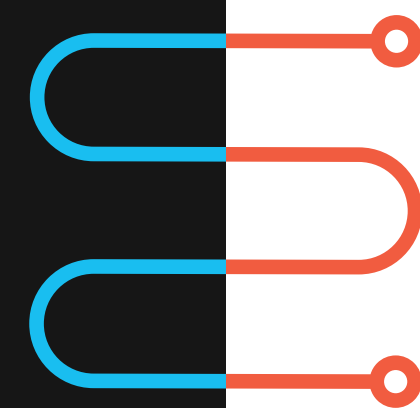
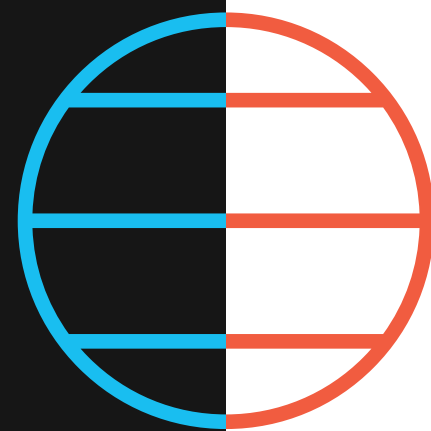


katacontainers.io





10 YEARS

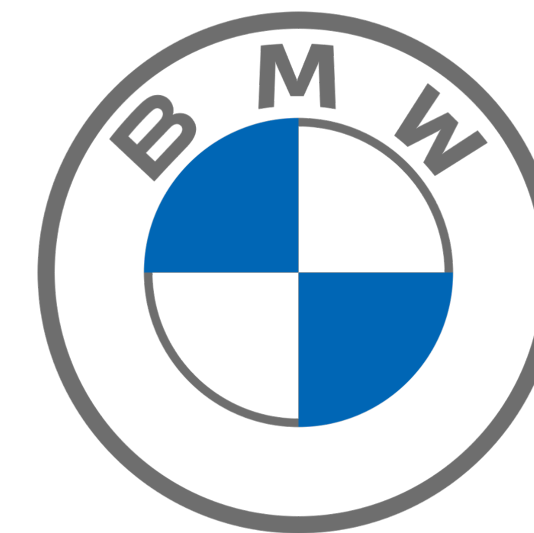


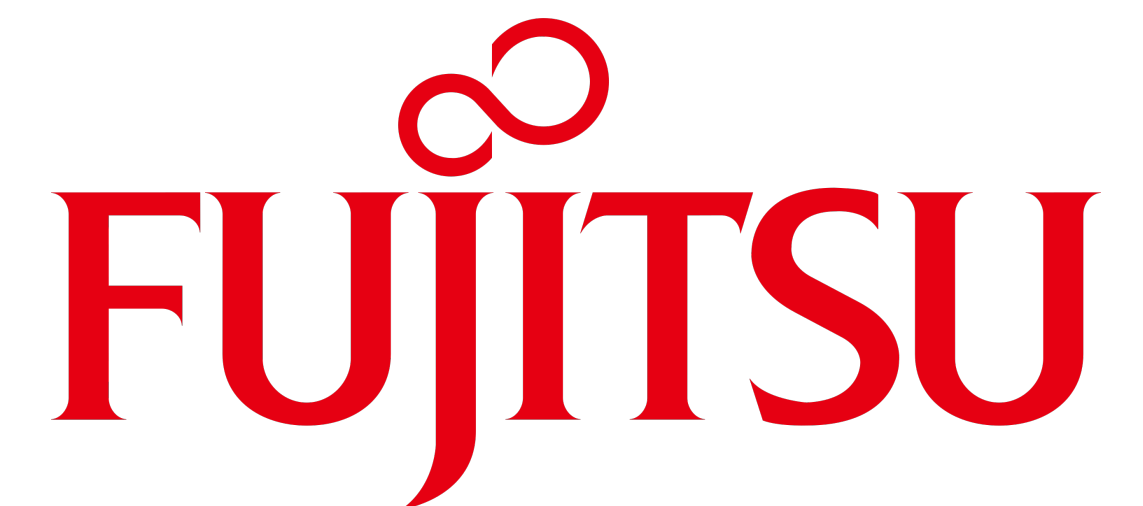
katacontainers

5 YEARS



10 YEARS





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→ JUNE 13-15, 2023

 OpenInfra
SUMMIT > VANCOUVER '23

REGISTRATION & SPONSORSHIP AVAILABLE

openinfra.dev/summit/vancouver-2023





OpenInfra Foundation

"95% OF THE WORLD'S IT
SPEND IS ON PREMISES
AND **NOT IN THE CLOUD**"

- CEO, AMAZON

WHEN WAS IT SAID?

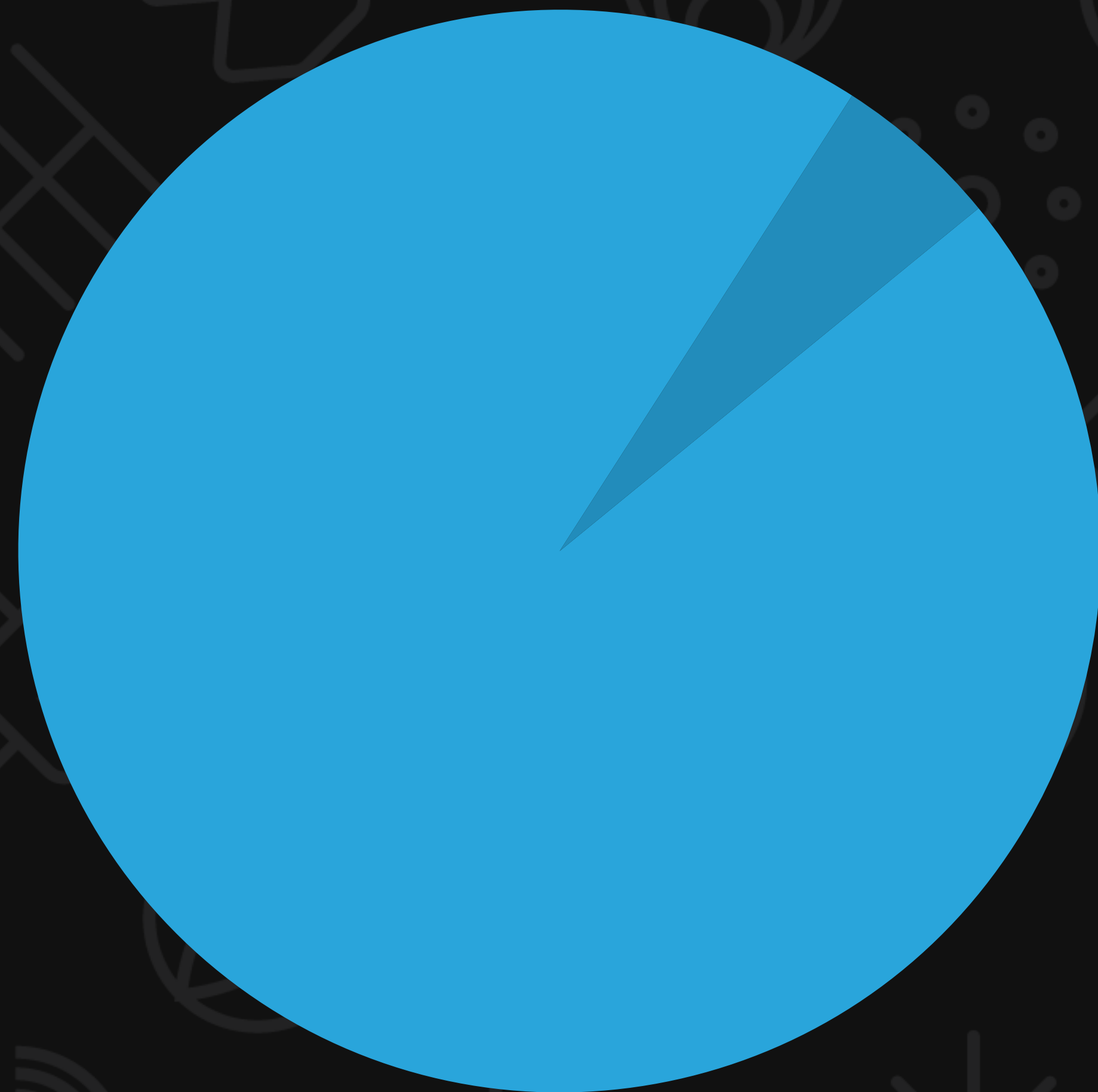
A video frame showing an interview between two men in a library. The man on the left, Andy Jassy, is wearing a dark blue blazer over a light blue shirt and is holding a tablet. The man on the right is wearing a dark blue blazer over a light blue shirt. They are seated and facing each other. The background is a bookshelf filled with books. A large blue rectangle with white text is overlaid in the center.

April 14, 2022

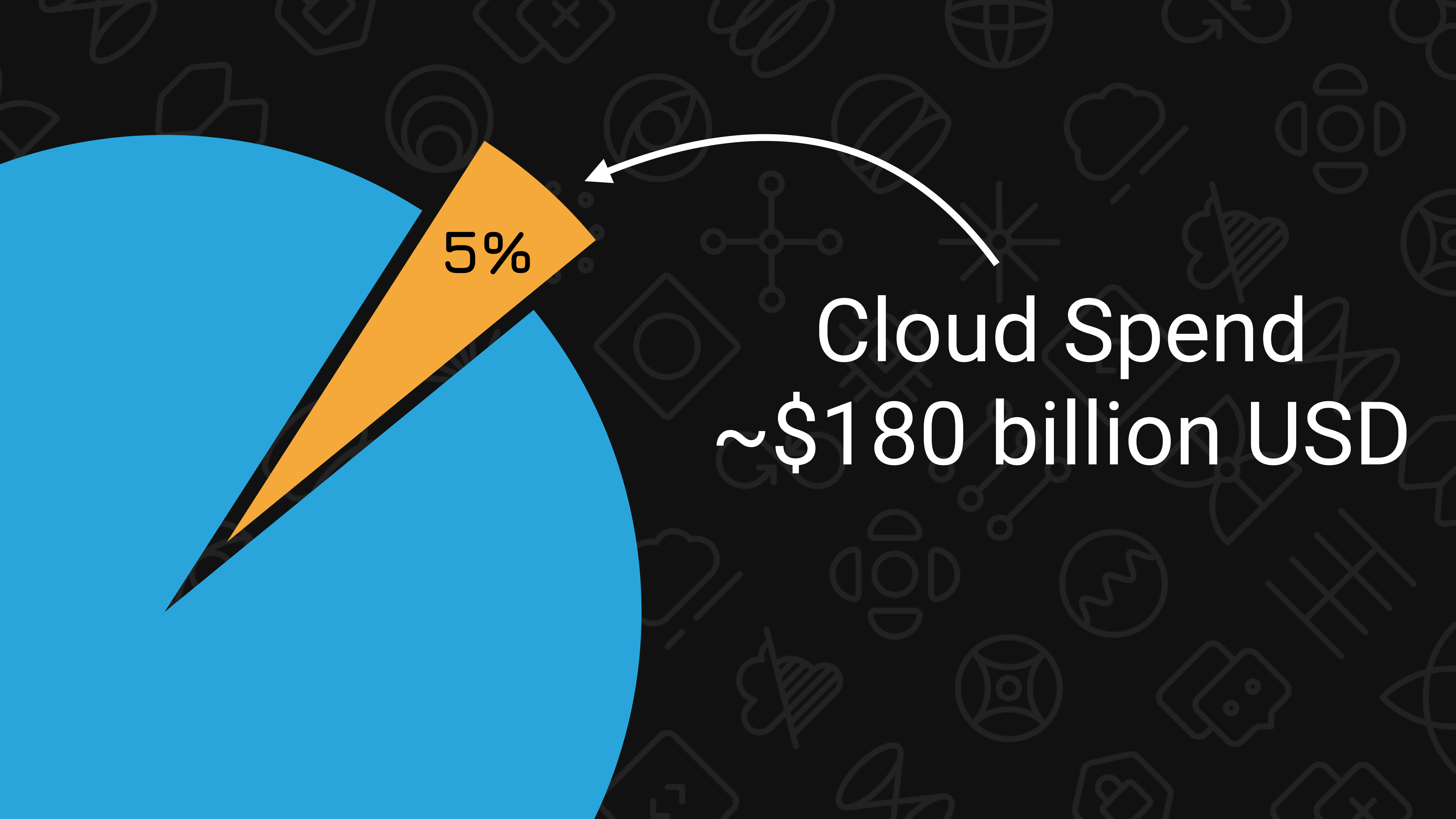
**BREAKING
NEWS**

AMAZON CEO ON THE RECORD
ANDY JASSY LIVE





Global IT spend
~\$3.6trillion USD





CLOUD MARKET

20X



SOUTH KOREA

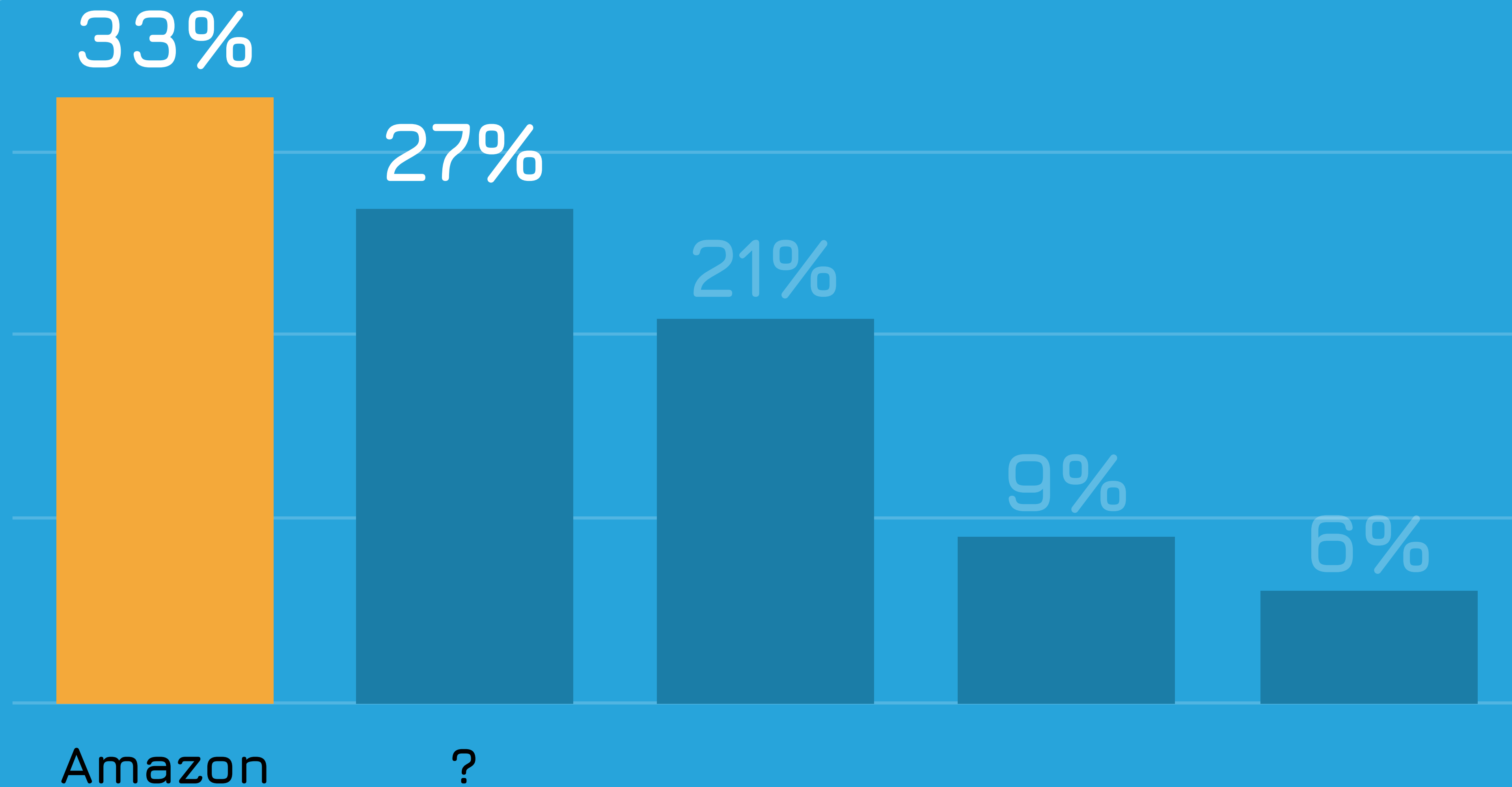
PUBLIC CLOUD MARKET

FORECASTED TO GROW FROM

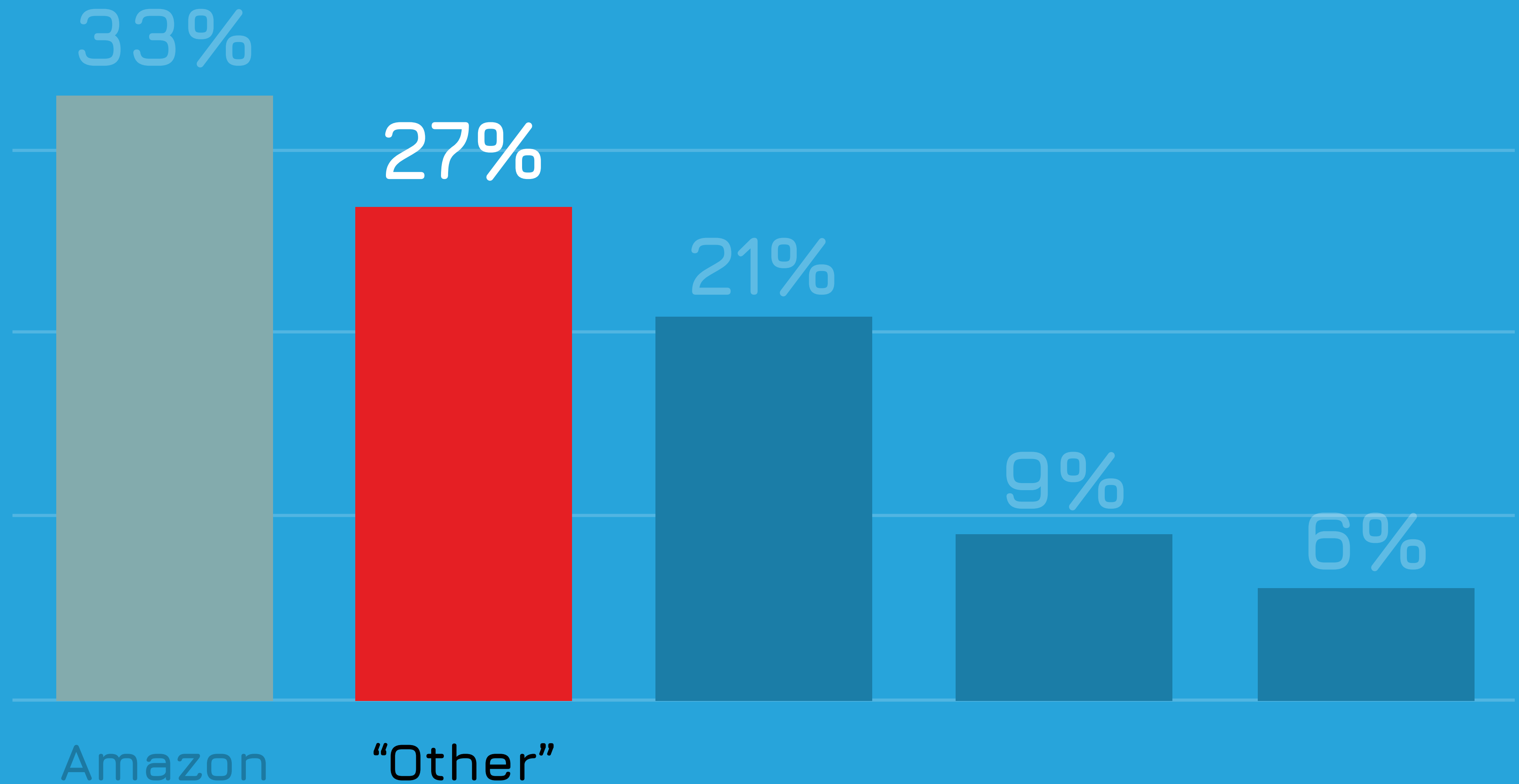
\$5.68 BILLION USD IN 2022

TO \$124 BILLION IN 2025!

SHARE OF CLOUD MARKET

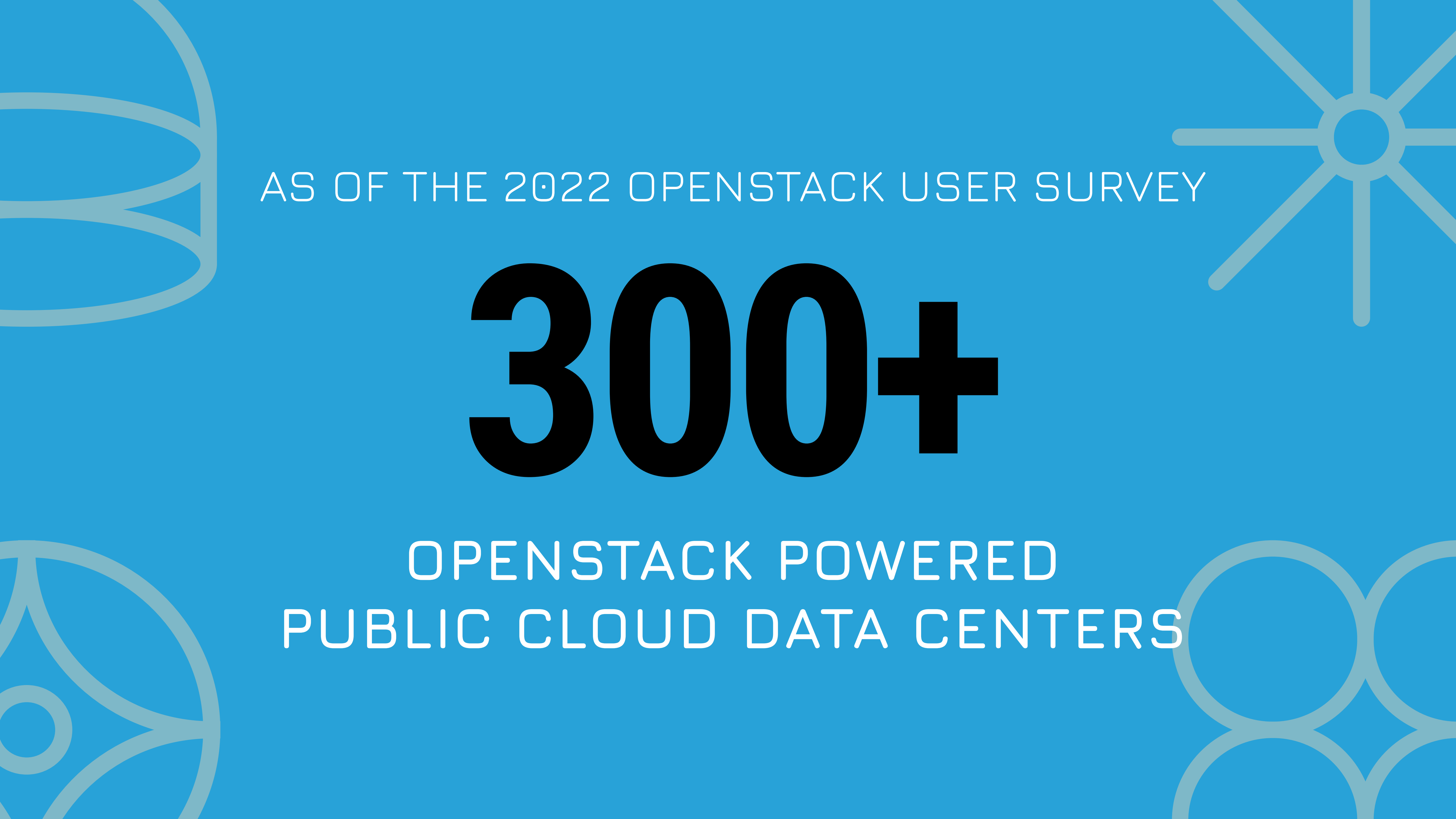


SHARE OF CLOUD MARKET





In 2021 - 180+ OpenStack Public Cloud DCs



AS OF THE 2022 OPENSTACK USER SURVEY

300+

OPENSTACK POWERED
PUBLIC CLOUD DATA CENTERS

40+ million CPU cores

RETAIL/E-COMMERCE



FINANCIAL SERVICES



ACADEMIC/RESEARCH



TELECOM



ENERGY/TRANSPORTATION/GOVERNMENT



MANUFACTURING



WEB & ENTERTAINMENT



PUBLIC CLOUD





OPEN INFRASTRUCTURE ECOSYSTEM GROWTH IN APAC



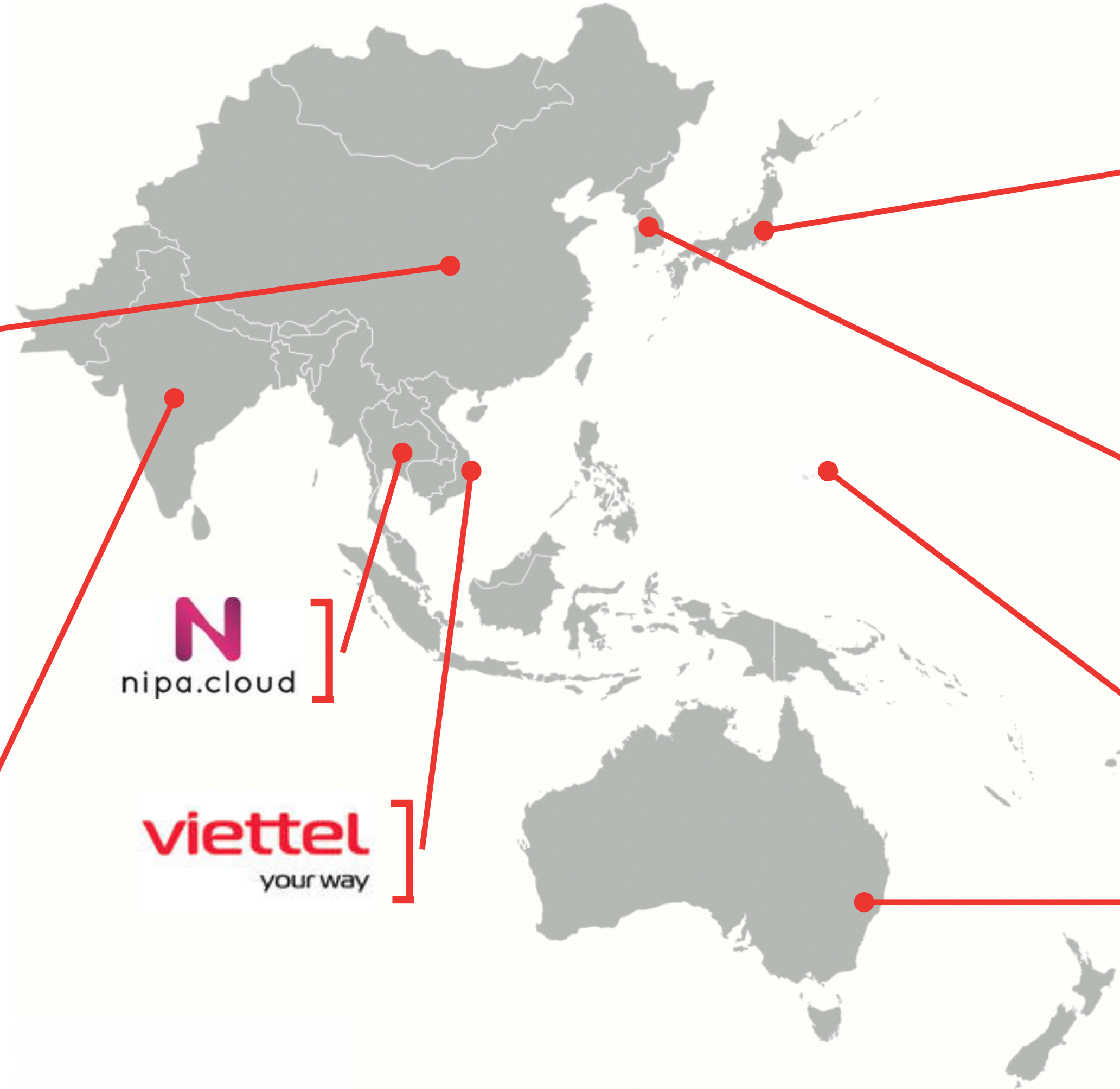
H3C



inspur 浪潮

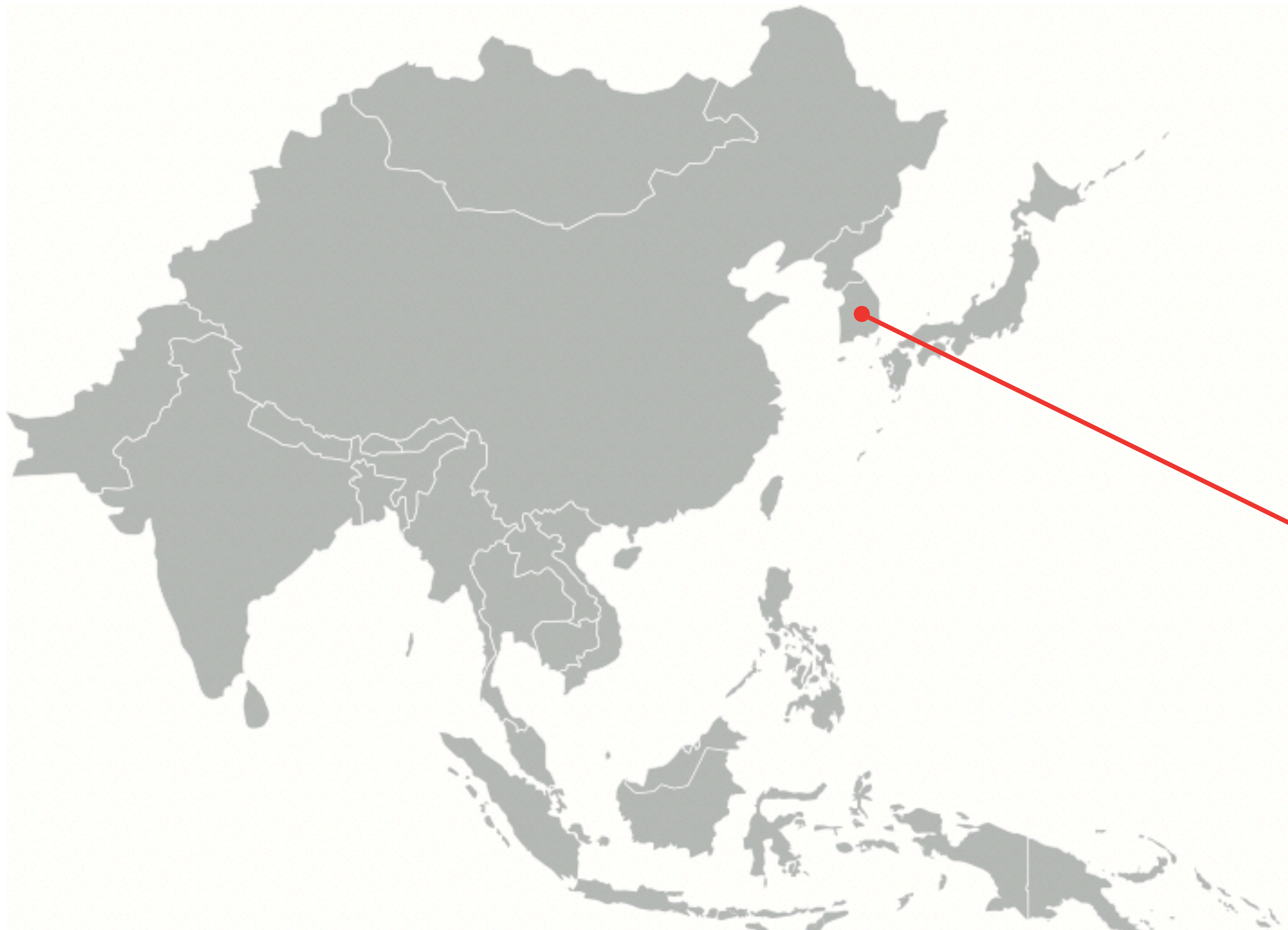


ZTE





MANY THANKS TO OUR OPENINFRA FOUNDATION MEMBERS IN KOREA



Cloud



SAMSUNG

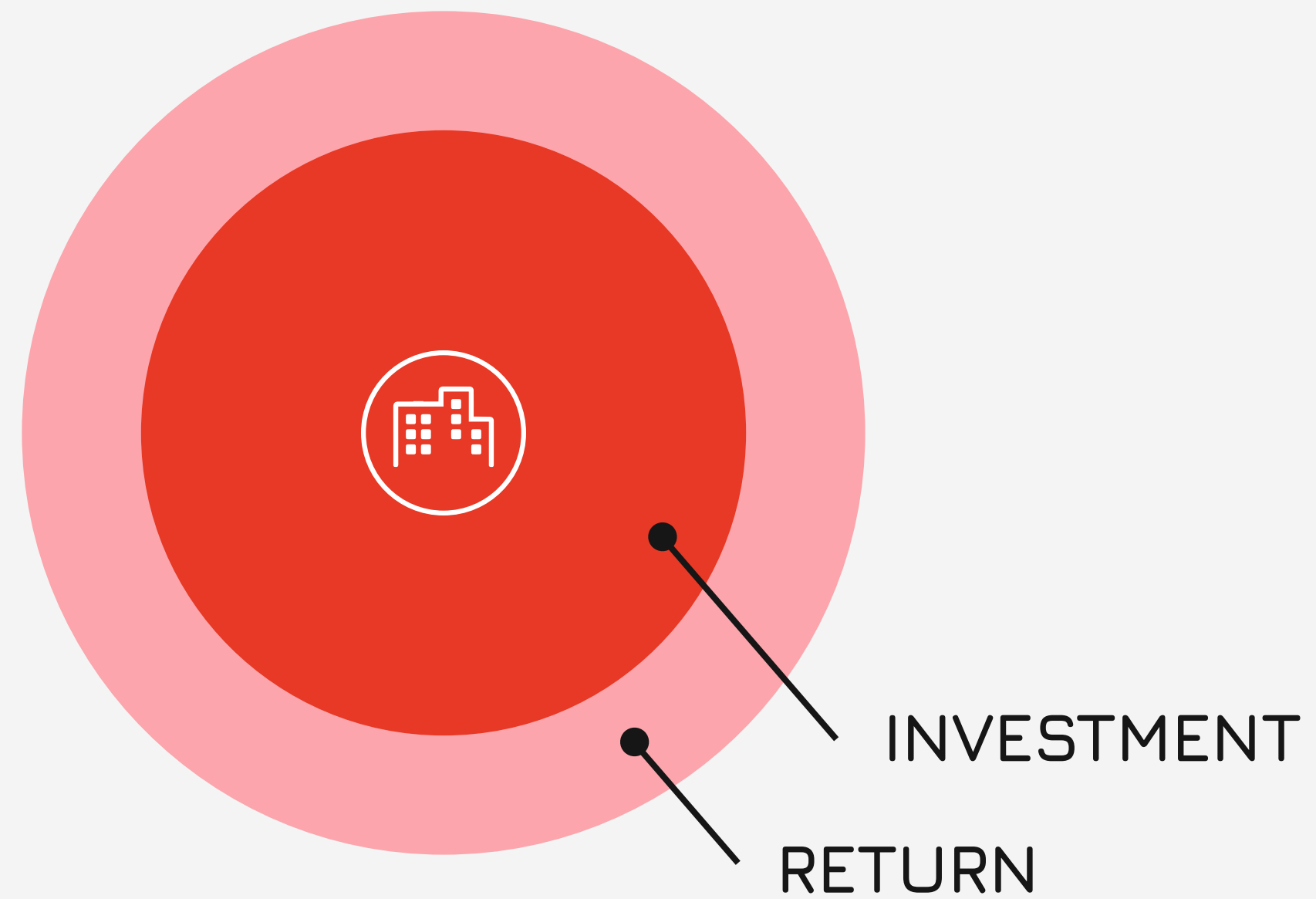


COLLABORATION

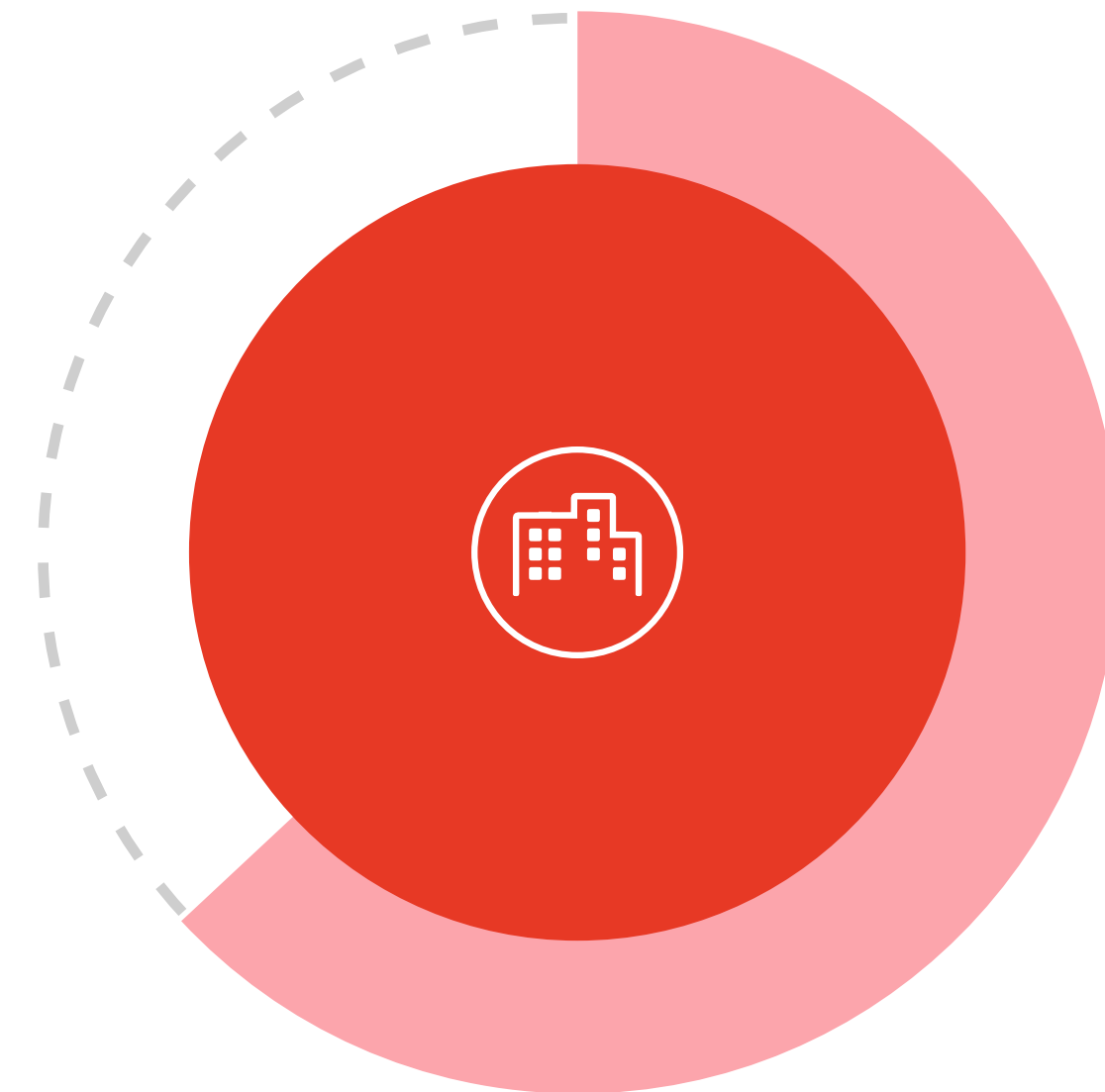


COLLABORATION:
MANY ORGANIZATIONS
WRITING SOFTWARE
TOGETHER

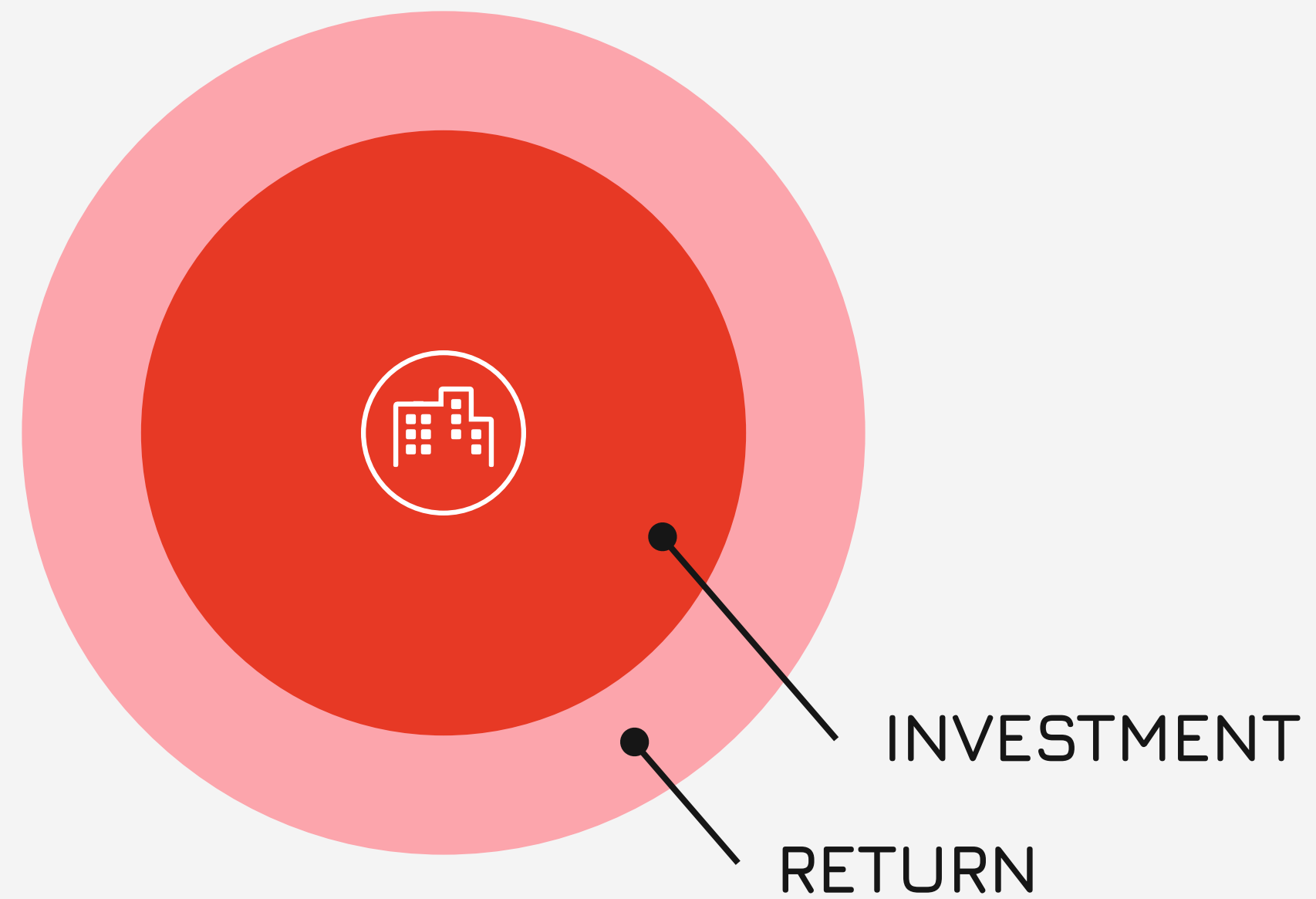
PROPRIETARY DEVELOPMENT



SINGLE-VENDOR OPEN SOURCE DEVELOPMENT



PROPRIETARY DEVELOPMENT



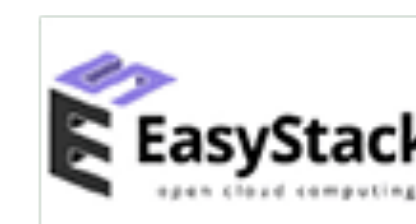
OPEN DEVELOPMENT



Platinum Members



Gold Members



Silver Members



33% GROWTH IN OPENINFRA FOUNDATION MEMBERS

→ SEE ALL MEMBERS AT
openinfra.dev/members





**COLLABORATION
ACROSS ORGANIZATIONS**

WORKS





**COLLABORATION
ACROSS COUNTRIES**

WORKS

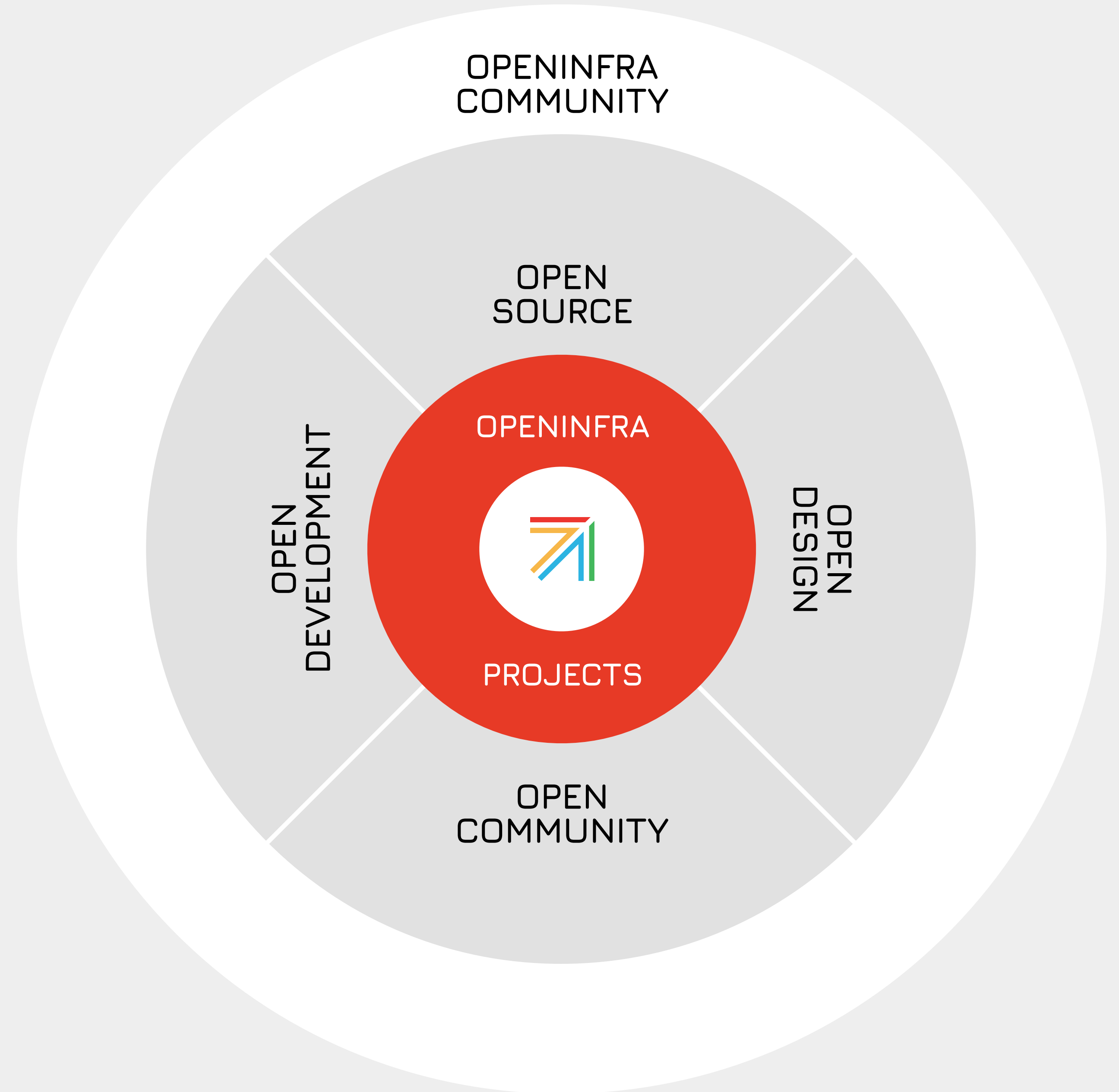


The background is a dark gray field filled with a repeating pattern of small, light gray icons. These icons represent various concepts such as technology (a microchip, a Wi-Fi signal), science (a globe, a magnifying glass, a lightbulb), nature (a leaf, a flower), and general ideas (a lightbulb, a gear, a network diagram).

HOW DOES IT WORK?



THE 4 OPENS



openstack summit

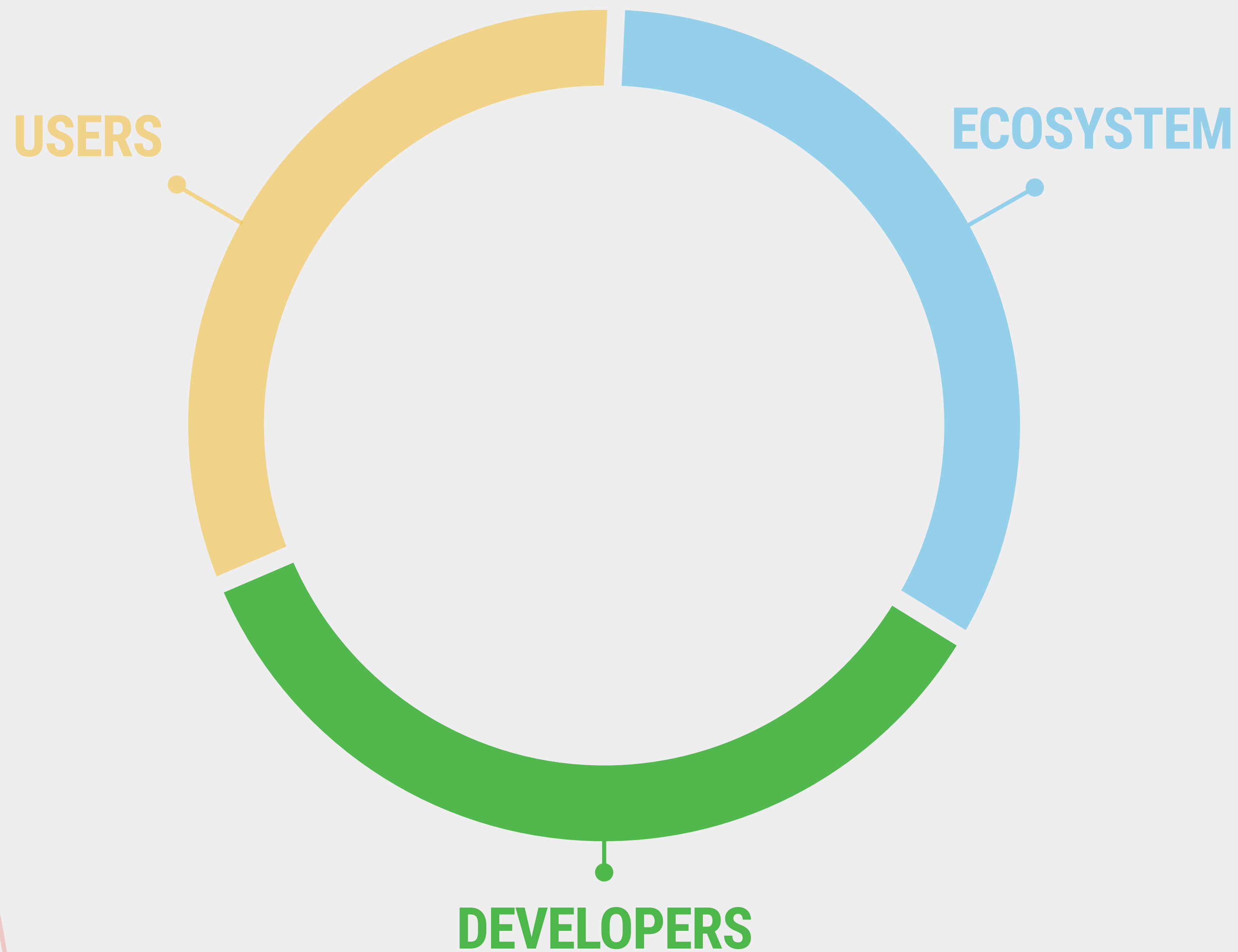
devs

PORTLAND // 2013





THE 3 FORCES





THE 3 FORCES

USERS

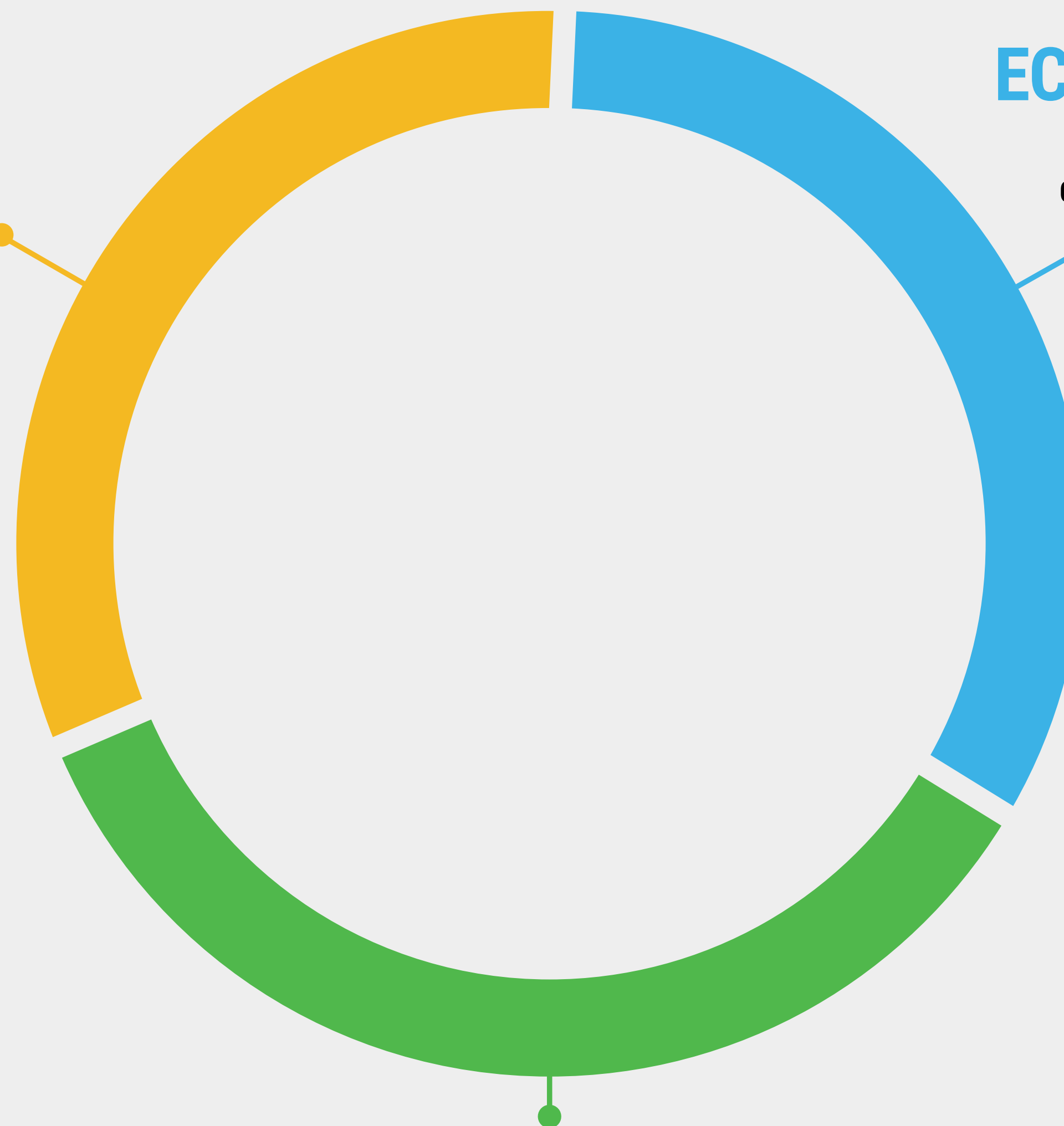
Consume
services

ECOSYSTEM

Hires
developers

DEVELOPERS

Build products for users





ECOSYSTEM
FORCE

450
ORGANIZATIONS

DEVELOPER
FORCE

8,500
DEVELOPERS

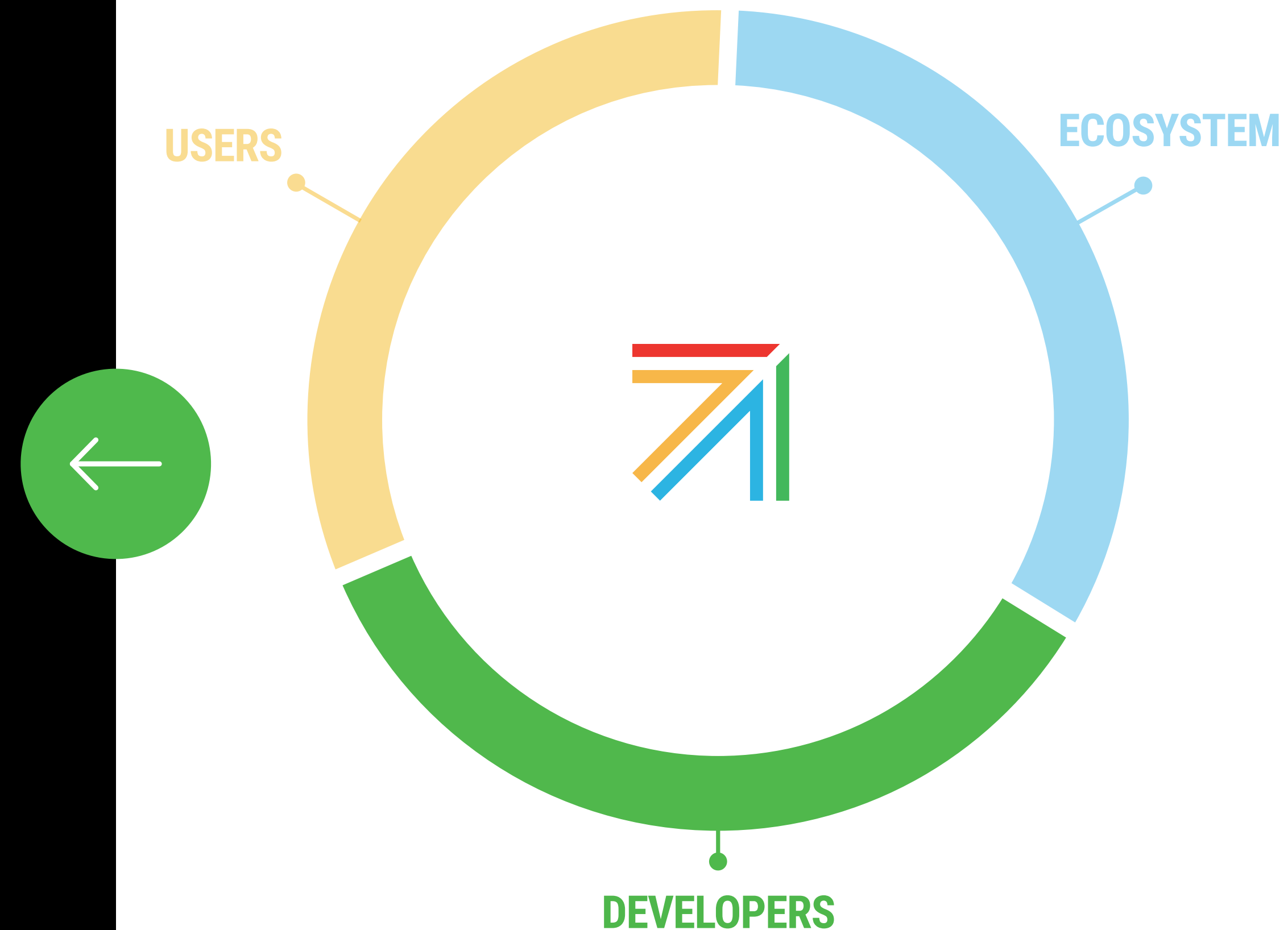
USER
FORCE

40M
CORES

DEVELOPER

FORCE

**PROJECT TEAMS GATHERINGS
ONBOARDING & MENTORING
RELEASE MANAGEMENT
INFRASTRUCTURE SUPPORT**



USER FORCE

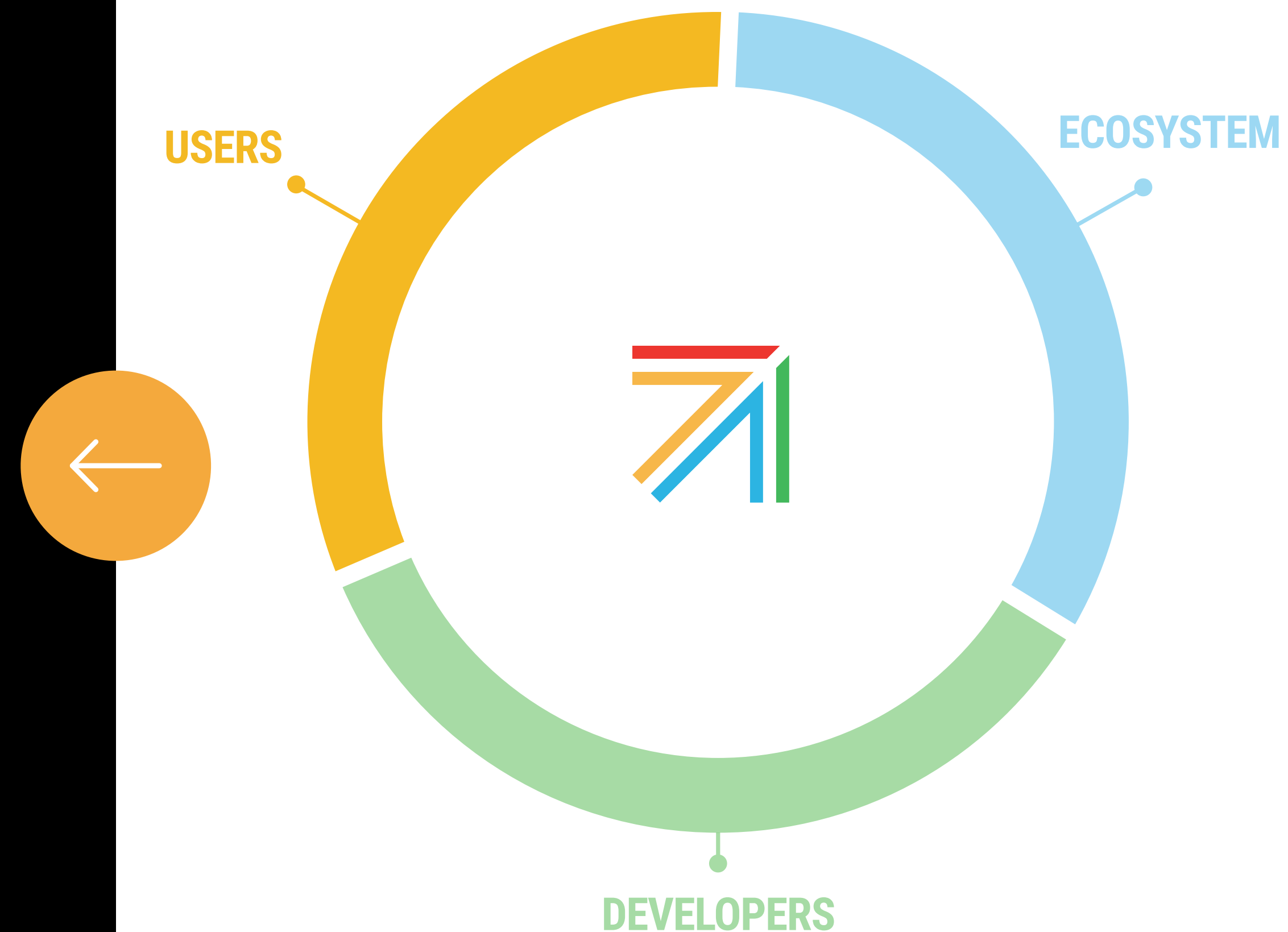
FORUMS

LARGE SCALE SIG

SUMMIT KEYNOTES

COMMUNITY EVENTS

INDUSTRY EVENTS



ECOSYSTEM

FORCE

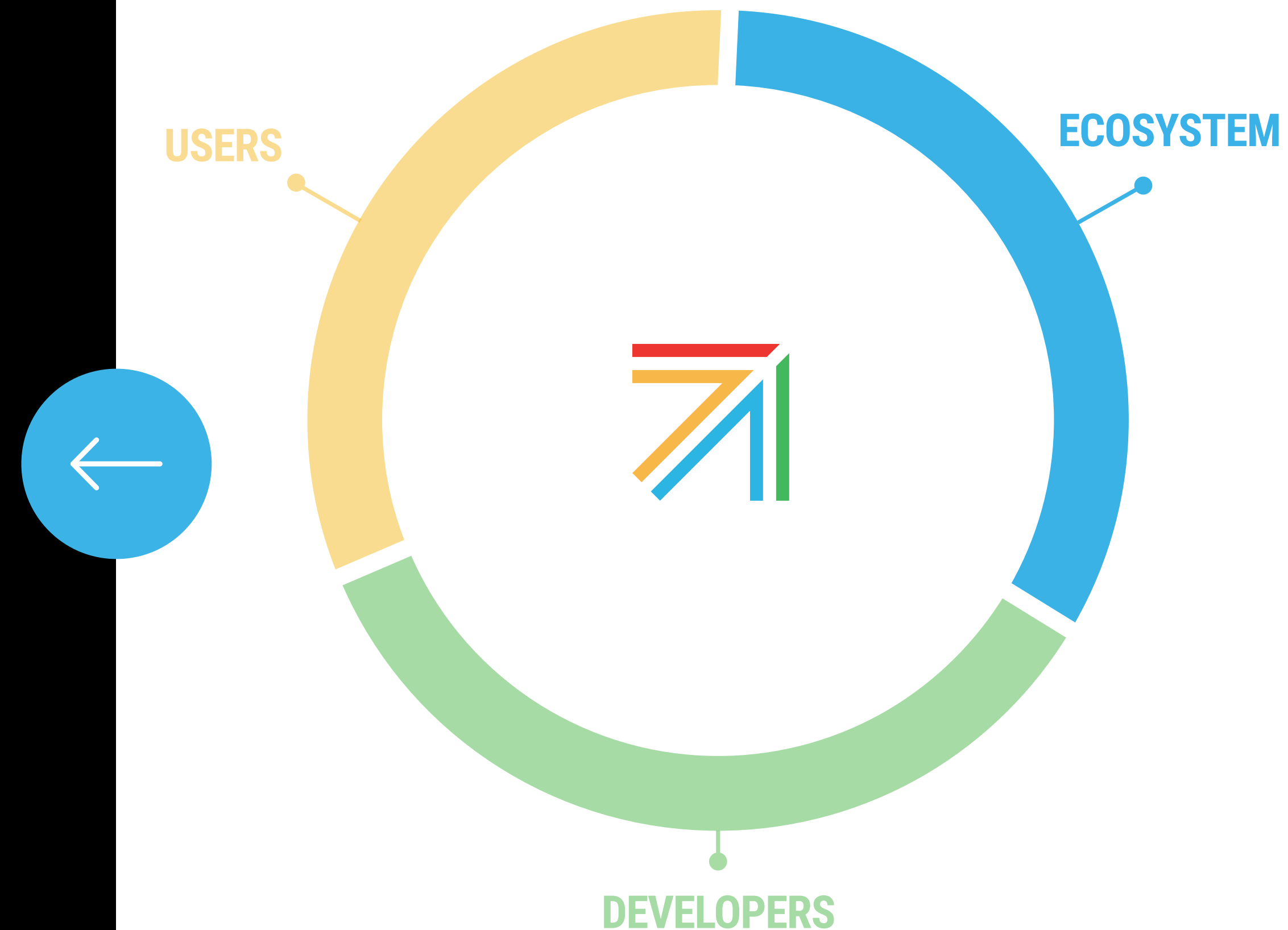
BRAND BUILDING

TRADEMARK PROGRAMS

INTEROP WORKING GROUP

SUMMIT MARKETPLACE

ONLINE MARKETPLACE



The background is a dark navy blue with several thick, stylized lines in red, green, and blue. These lines are curved and intersect, creating a sense of movement and connectivity. There are also some circular shapes, like a red one on the left and a green one at the top. The overall aesthetic is modern and tech-oriented.

POOL RESOURCES

**FROM MULTIPLE COMPANIES
TO INNOVATE TOGETHER**

100 Percent IT Ltd	Blizzard Entertainment, Inc	Cognizant Technology Solution	Evault	Inktank.com	Linkbynet	NS Tech, Inc	PowerTech Information Systems AS	Sony Mobile Communications AB	Ultra Serve Internet Pty Ltd
6WIND	Blockbridge Networks LLC	Coho Data	Extreme Networks	Inocybe Technologies Inc.	LinMin Corp	NSA	Systems AS	SpclOps, Inc.	Uniontech
99Cloud	Bloomberg Finance LP	Colloquium	F5 Networks	Inovex GmbH	Linux Academy, Inc.	NTT Comware Corporation	Qihoo 360 Technology Co. Ltd	StackHPC Ltd	Unitedstack Inc.
ABT Limitel	Bright Computing BV	Comcast	Fiberhome	Institute for System Programming Russian Academy of Science	Linux Foundation	NTT Cyber Space Laboratories	Qinnova Technology Egypt	Stackinsider Technology	University of Chicago
Accenture	Broadcom Ltd	Commvault Systems, Inc.	Telecommunications Technologies CO., LTD	ISP-RAS)	Locaweb	NTT Data AgileNet	Qualcomm	StackMasters LLC	University of Oregon
Acelio	Brocade	Consultorpc	FLEIO	Intel Corp.	Logic Surge, Inc	NTT Data Corporation	Quantcast Corp.	StackOps Technologies S.L.	University of South China
ADII Research and Applications	Bull SAS	Coraïd Inc.	Fleio SRL	Internap	LuuCompany	NTT DOCOMO, Inc	Quantomic, LLC	StackStorm Inc.	University of Western Ontario
ADOC International	Caleb Tennis	Corsa Technology	Forgerock Inc.	Intracom S.A. Telecom Solutions	Make a Byte, Inc	NTT PF Labs	Quobyte Inc.	State Farm Insurance Companies	UT-Battelle, LLC
ADVA Optical Networking	Calsoft	CoudConjure LLC	ForLinux	InWin Inc.	MapR Technologies	NTT Software Corporation	Rabbit Inc	StorPool Bulgaria OOD	VA Linux
Air Computing Inc.	Canonical	cPanel, Inc.	Fourth Paradigm Development	IOData Centers LLC	Master I2L	NTT Software Corporation	Rackspace	Stratoscale Ltd.	Vedams, Inc.
Alcatel Lucent	CD Cloudenablers	CREATE-NET	Fujitsu Limited	iPlant Collaborative	Mediasift Ltd.	Innovation Center	Radon Systems	Sungard Availability Services	Veritas Technologies, LLC
All To Success Inc	CenturyLink	Creationline, Inc	Fusion.io	Iron.io	Memset Ltd	Nubeliu	Radware Ltd.	SurCloud Corp.	Verizon Media Group
Altair Engineering, Inc.	CERN	Cybera, Inc	FusionStack Co, Ltd.	it-novum GmbH	Metacloud, Inc.	Nuenn	Ramya Co.	SUSE	Versa Networks
Alyseo	Ceske	CyberAgent	German Cloud	ITConcepts Automotive GmbH	Metaswitch Networks Ltd	Numergy	Red Hat, Inc.	SUSE Linux Products GmbH	Vertex Software Pvt Ltd
Ambrella Ltd	Radiokomunikace a.s.	CYSO	Gigaspace	IVO Networks, Inc	Metsi Technologies Ltd	NVIDIA	Reduxio	RJIL	Vertical GmbH
American Megatrends, Inc	Checkpoint	Daocloud	Global Logic Inc.	iWeb Technologies Inc.	Microchild Technologies	Oath Inc	Reliance Jio Infocom	OneCloud Consulting	Vexata Inc.
Anchor Systems Pty Ltd	Chelsio	Daowoo	GoDaddy	Izel Technologies	Midokura Co., Ltd.	Objectif Libre	Risk Management Solutions, Inc.	Oodrive	Viettel
ANEXIA	Communications Inc.	DataCentred	GoodData	Jawa Talent	Mirantis	OlinData	Salesforce	Open Solutions	Vimeo LLC
Internetdlenstlestungs GmbH	Component Soft Ltd	DataCore Software	Great Software	Just Eat Takeaway	MIT Lincoln Laboratory	OpenCloud Consulting	Samsung Electronics	Open-V	VINDATA
ANSO Labs	China Telecom	Datang Gohighsec	Laboratory Private Limited	Just One Data, Inc.	Mittwald Cm Service GmbH	Opscode, Inc	Samsung SDS	Openfiler	Violin Memory Inc.
Anuta Networks	China Unicom	Information Tech Co. Ltd.	Green and Secure IT Ltd.	Kaminario Technologies Ltd	Morphlabs K.K.	Oracle	Safenet Inc.	Oracle	Virima Technologies
International LLC	ChuanhowTech	DEK Technologies	Grid Dynamics	KEMP	Morphlabs, Inc.	Orange	Salesforce	Orange Application for business	Virtual Bridges Inc.
APALIA	Cisco	Dell, Inc	GridCentric, Inc	TECHNOLOGIES, INC	MOVE-IT	Orange Polska S.A	Samsun	OSISM GmbH	Virtustream
Apcera	CITC Mansoura	Delta Electronics	GridGain Systems	Kill.io, Inc.	N5 Tech, Inc	OSISM GmbH	SAP	OSNEXUS	VMTurbo
Apple Inc.	University	DeNA Co., Ltd	Guardian News and Media Ltd.	King's College	National Institute of Informatics	Osones	SAS Institute Inc.	Ovh	VmWare
Aptira	Citrix	Deutsche Telekom AG	H3C	Kioxia Corporation	National Institute of Standards and Technology	OVH	ScaleUp Technologies GmbH & Co. KG	Parallels International GmbH	Walmart
ArrayNetworks	Citrix R&D	DigiCert, Inc.	Happiest Minds	Komola GmbH	NEC Corporation	Orange	SCALITY SA	Parelastic	Warsaw Data Center
AT&T	Cloud Central Pty Ltd	Digital River	Technologies Private Limited	Kumulus Technologies	Nestlé Nespresso	Orange Polska S.A	Scalr Inc	Pawsey	Webzilla
Atlanta Cloud Technology, Inc	Cloud Conjure LLC	Docker, Inc.	hastexo	KVH Co., Ltd.	NetApp, Inc	OSISM GmbH	Schwarz IT KG	Supercomputing Centre	Whitestack LLC
Atomia	Cloud Technology Partners - cloudTP	Dot Hill	Hetzner Pty Ltd.	Kylinos	Netease	OSNEXUS	Seagate Technologies	PDF Complete	Wikimedia Foundation, Inc.
Attune Infocom Pvt Ltd	Cloud&Heat Technologies	DreamHost	Hewlett-Packard	LC9	Netmagic Solutions Pvt. Ltd.	Osones	SecuStack	Peartree Media Limited	WinHong
Augusta University/Georgia Cyber Center	Cloud.com	EasyStack, Inc.	HGST Inc.	Leafcloud B.V.	Netronome Systems, Inc.	OVH	Semihalf	Percona LLC	WINK Streaming
Austin Software Foundry, Inc	Cloudbase Srl	Ebay Software Foundation	Hitachi America, Ltd.	LeaseWeb BV	Nexenta Systems	Parallels International GmbH	Server Corps, LLC	Perform Air International, Inc.	Wipro Ltd.
Awcloud	Cloudbase Srl	Egon Technologies, LLC	Hitachi Data Systems	LENOVO	Nexus IS	Parelasic	SGI	Persistent Systems Ltd	Wolfram Research Inc
Axis Communications AB	CLOUDDON LLC	Embrane	Hitachi India Ltd.	Letv Cloud Computing	Nicira Networks, Inc	Pawsey	Siaras Inc.	Philips Technology	Workday, Inc.
B1 Systems GmbH	CloudFlow, Inc	EMC Corp.	Hometrainserge	LGCNS	NIH/NLM/NCBI	Supercomputing Centre	Siemens AG	Piston Cloud	x-ion GmbH
B<>COM	CloudFounders	Emulex Corporation	HoneycombData	Limelight Networks, Inc.	Nimbis Services, Inc.	Centre	Sihua Technologies	NovoTel Ltd.	xFlow Research Inc.
Bash IT	Cloudian Inc.	Endurance International Group	HP Enterprise	Linagora	Nimbula, Inc.	PDF Complete	Silicom, Ltd.		Yahele LLC
Basho Technologies Inc.	CloudNucleus	Enovance	HP Enterprise	LINARO LIMITED	Nine Internet Solutions AG	Peartree Media Limited	SilverKey Technologies, LLC		Yahoo Japan Corporation
Battelle LLC	CloudScaling	Enterprise DB	Huawei	LINBIT HA-Solutions GmbH	Nokia Solutions and Networks Oy	Percona LLC	ThoughtWorks, Inc		Yahoo! Inc.
Battelle Memorial Institue	CloudSigma.com	Ericsson	Hugh Hollbrook	Line Corporation	NovoTel Ltd.	Perform Air International, Inc.	THSTACK		Ysance
Bayoda GmbH	CloudSoft	Esprit	Huron Technologies	Line Fukuoka Corporation		Persistent Systems Ltd	Time Warner Cable		Zadara Storage
Blackboard Inc.	Cloudwatt	Eucalyptus Systems, Inc	Hyperglance Limited			Philips Technology	Tintri, Inc.		Zenlin.io
	Codethink Ltd	Eurogiciel Ingenierie	IBM			Piston Cloud	TISSAT		Zentific LLC
	CodiLime, Inc.		IDNT Europe GmbH			Computing, Inc	TrendySource Corporation		Zergsoft
	Coditation Systems Pvt. Ltd.		IMDEA Software			Plumgrid	Twitter		Zetta.IO Technology AS
			Institute			Pluribus Networks	UKCloud		ZTE Corporation
			Infoblox						
			InfraStacks LLC						



40+
MILLION

**CORES IN
PRODUCTION**

Source: OpenStack User Survey

\$7.7
BILLION

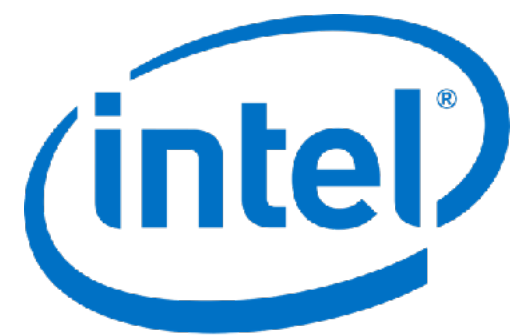
MARKET

Source: 451 Research, Market Monitor, Open Source Software, OpenStack 2019



PROJECT LAUNCH
December 2017

→ TODAY





LAUNCHING NEW PROJECT MODEL



openinfra.dev/projects/hosting

OpenInfra
FOUNDATION

FOUR OPENSPROJECTSMEMBERSHIPEVENTSABOUTNEWSJoinLog in

ProjectsHOSTINGSERVICESFUNDINGALL PROJECTSCONTACT US

HOST A PROJECT WITH
OPENINFRA FOUNDATION

We build communities who write infrastructure software that runs in production. Let us build a strong open source community around your project.

Ready to hear more?

Contact Us →Learn More ↓

A photograph showing a group of people sitting around a table in a meeting room, engaged in discussion.

BUILDING SUCCESSFUL
OPEN SOURCE PROJECTS

OpenInfra Foundation is a neutral, collaborative home for open source infrastructure projects, providing a clear path to success and sustainability. This path to success is driven by our [sustainability model \(3 Forces\)](#), our [collaboration principles \(4 Opens\)](#), and [our network](#) of developers, companies and operators around open infrastructure.

OUR MODEL

3 FORCES: SUSTAINABLE MODEL FOR OPEN SOURCE

Successful open source communities need to bring together what we call the “3 Forces”: developers, users, and commercial ecosystems. Understanding how those forces best interact with each other and create compounding effects, is key to building successful open source communities and OpenInfra Foundation has built the model that has helped projects like OpenStack become the de-facto open source standard for providing cloud infrastructure.

We dedicate our resources and strategic thinking to developing, balancing and unlocking the impact that these 3 Forces will have on every OpenInfra project. One of the ways we do this is by aligning companies who wish to work together, providing them with a framework and tools to effectively collaborate. With this, they produce code and pool/invest their funds in the ways that best help the project they care about.

MORE ABOUT PROJECT FUNDING →

A circular diagram illustrating the '3 Forces' model. It consists of three colored arrows forming a circle: an orange arrow at the top pointing right, a blue arrow on the right pointing down, and a green arrow at the bottom pointing left. In the center of the circle is the text '3 Forces'. Outside the circle, there are three labels: 'USERS Consume services' at the top left, 'ECOSYSTEM Hires developers' at the top right, and 'DEVELOPERS Build products for users' at the bottom. Below the diagram, the text reads 'Balancing the 3 Forces creates compounding growth'.

OPEN

TO BUILD THE NEXT DECADE
OF OPEN INFRASTRUCTURE



Let's work together
to build the next decade of
open infrastructure



OpenInfra Foundation